

Financing & Partnership: How to Talk About (and Look for) Money and Remain Friends



National Center
for Mental Health
Promotion and
Youth Violence
Prevention

Safe Schools/Healthy Students
Project Directors' Consortia
Meeting
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Policies & Agreements: Suburban Ramsey County MN

- “Policy Action regarding Fundraising”
 - partners depend on collaborative to seek funding (eases their “fundraising burden”)
 - focus on outcome---not program---funding
 - agree to seek \$\$\$ for administrative costs of the collaborative
 - agree to not “infringe on a partner’s ability to get a grant that they have higher likelihood of receiving”



Policies & Agreements: NW MN Council of Collaboratives

- Principles for Cooperation
 - All Collaborative members are informed of all grant opportunities via email
 - Partners must be current with paid dues in order to participate in grant opportunities
 - Governing Board will hire, negotiate and establish Project Developer
 - Project Developer must sign a “conflict of interest” agreement and not directly compete with the collaborative grant opportunity



Policies & Agreements: WA state

- Washington's ESD Prevention Centers
 - 9 ESDs in state promote student success by providing leadership, support, and resources to create a safe and supportive schools
 - Strong network of ESD Prevention Center Directors keeps everyone informed about funding opportunities; fosters collaborative efforts
 - Have no-compete understanding; worked with state OSPI office to change history of competition



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